



## CASE STUDY

# IMPLEMENTING PROCUREMENT PLATFORM - NEXTBUY - AT SDA

## ABOUT THE COMPANY

The **SDA Group** Sp. z o.o. Sp. k. specializes in designing and producing industrial equipment as well as CNC machining. The company mission assumes individual attitude to every project and delivering best quality products and services thanks to a highly skilled engineering staff.

## Before NextBuy implementation

Before the decision that the procurement platform would be the best solution, the employees used to submit purchase requests in xls files. Managing data through Excel appeared to be really time-consuming. What's more email communication made purchasing process management and cost control more difficult.



## Solution

After deep analyses, the SDA Board has decided to **implement NextBuy which was supposed to be both operational and communication platform**. One of the most important factors influencing the decision was increasing work effectiveness. During the implementation process the company requested a couple of additional system functionalities which have been also implemented.

*We have been looking for a software which would enable the centralization of purchase processes, streamline the interdepartmental communication and, above all, optimize costs of orders. **Implementation of NextBuy platform** became a base of modern purchasing management.*

Michał Zajączkowski, Plant Manager, SDA



# Why NextBuy?

One of the main NextBuy advantages is ease-of-use and simple implementation. In case of SDA, the procurement department employees decided to set up the system on their own with little NextBuy experts assistance. It allowed to significantly decrease implementation process cost. The diagram below presents the implementation strategy:

## Strategic objectives

- effective **cost optimization**
- **streamling** procurement processes
- **simplifying** communication flow
- **increasing** work effectiveness

## Benefits

- **all requests and orders** generated with one system
- access to the platform **from Internet browser**
- **low cost** implementation
- total supplier **base management**

## Effects

- processes **centralization and automation**
- **25 000** catalogue products
- **over 300 orders** monthly send to suppliers
- **over 200 RFFx's** per month

## The implemented modules

The following modules have been implemented:



**Supplier  
management**



**Tenders  
and auctions**



**Procurement  
service**



**Contract  
management**



**Product  
catalogues**



**Analyses  
and reports**

## ABOUT NEXTBUY

NextBuy is a procurement platform created by OptiBuy experts. This multi-module system simplifies procurement department work, streamlines process management and optimizes costs. It has been supporting companies in achieving higher profitability and competitiveness for many years.

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